THE CORPORATION OF THE TOWN OF COBALT

REGULAR MEETING OF COUNCIL COBALT COMMUNITY HALL TUESDAY, November 24, 2015 MINUTES

MINUTES OF THE REGULAR COUNCIL MEETING HELD TUESDAY, November 24, 2015 COMMENCING AT 5:30 PM.

PRESENT:

T. Sartoretto Mayor
S. Nielsen Councillor
P. Wuest Councillor
G. Othmer Councillor
M. Harrison Councillor
G. Bigelow Councillor
R. Schwartz Councillor

STAFF: Candice Bedard, Dale Taylor, Michelle Anderson, Cassandra Miron

The meeting was called to order at 5:30 pm by Mayor T. Sartoretto

ADOPTION OF THE AGENDA

15-256

MOVED BY: M. Harrison SECONDED BY: G. Othmer

BE IT RESOLVED THAT: The regular council meeting Agenda dated November 24, 2015 be adopted as

circulated.

CARRIED

CLOSED SESSION

15-257

MOVED BY: R. Schwartz SECONDED BY: G. Bigelow

BE IT RESOLVED THAT: this Regular Council Meeting proceed in Camera at 5:30 p.m. under section 239

of the Municipal Act, 2001 as amended in order to address a matter pertaining to subsection:

(2)(e) Litigation or potential litigation, including matters before administrative tribunals, affecting the

municipality;

CARRIED

15-258

MOVED BY: R. Schwartz SECONDED BY: G. Othmer

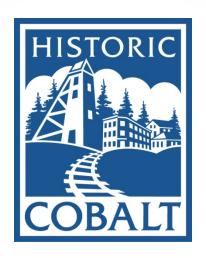
BE IT RESOLVED THAT: this Regular Council Meeting resume at 6:00 pm.

CARRIED

STRATEGIC PLANNING SESSION

Staff provided a presentation to Council as a preliminary step in the strategic planning session. (see presentation attached).

ADJOURNMENT	
15-259	
MOVED BY: G. Bigelow	
SECONDED BY: M. Harrison	
BE IT RESOLVED THAT: The meeting adjourn at 9:45pm	
	CARRIED
	Mayor
	Mayor
	CAO



THE CORPORATION OF THE TOWN OF COBALT

Council Priority Setting

November 24, 2015

DISCLOSURE

- The information presented is in part collected through research, existing municipal documents and data.
- Recommendations are put forward without prejudice
- The staff function is to fulfill our duties in the best interest of the people of Cobalt
- The best possible case is that Council and Staff work together

You cannot afford to preserve your rich HISTORY if you live in the PAST.

Ryde Council Youtube

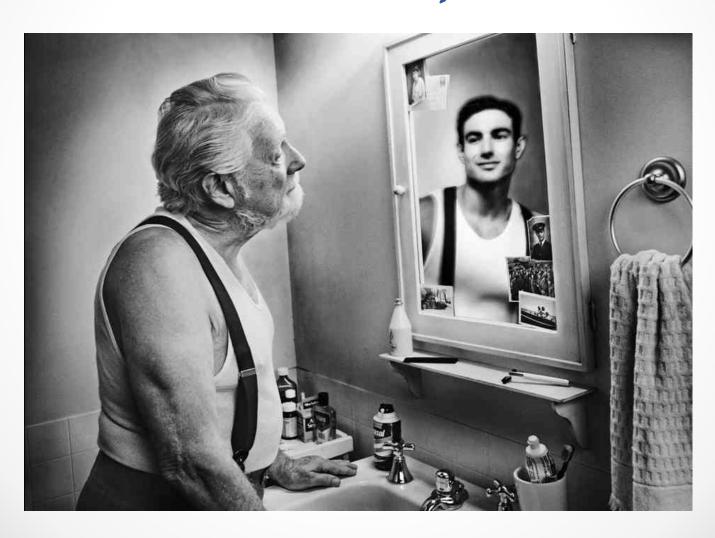
This Council Has Inherited A Legacy Of Living in the Past.

- We can't afford it now, so let's put if off...
- Residents don't like fees, so let's avoid them...
- People will complain, so we better not...
- Let's do it all... and we'll figure out how later...
- If we don't take it on, nobody will...
- I want to get re-elected, so I'd prefer to avoid that unpleasant topic...
- Asset management is just a thing that the province made us do
- We can't think about draining the pond when we are surrounded by alligators!

WE HAVE TO ACKNOWLEDGE OUR PRESENT STATE



WE ARE NOT WHAT WE ONCE WERE, BUT....



COMPARATIVE ANALYSIS

- The province mandated the FIR so that municipalities, councils and residents could see how they performed compared to their peers...
 COULD WE BE DOING A BETTER JOB OF ALLOCATING RESOURCES???
- FIR and Asset Management Plan gave way to new analysis... and the results are illuminating!



EMBRACE THE FUTURE!!!

- The municipal world has changed in the last 20 years.
- In the 80's and early 90's things were great. In the late 90's, things started to change and changes came with warnings.
- The Town of Cobalt has not adequately adapted to the changing municipal landscape.
- BUT...This Council has the unique opportunity to change that tide, and to set a course for short term sacrifices that will improve the Town's fiscal and asset status and ensure the sustainability of the Cobalt Canada Salver Capital

HOW DO WE POSITION OURSELVES FOR THE FUTURE?

- Accept our obligations. Municipalities don't have the luxury of determining their own agendas with full independence.
- The province and feds have a role in determining our agendas.
- Direct our attention to how we can maximize our impact.
- Being proactive means that we take back some control and chart our own course.

STATUS QUO DOESN'T WORK ANYMORE

- While municipalities often resent the Province for their orders passed down and painful cuts, the Province's recommendations should not be ignored
- It would be unwise to count on provincial or federal infrastructure assistance going forward.
- Council must consider assets and plan for replacement
- Council cannot sacrifice core (statutory) services for non-core services
- Council must maximize revenue sources
- Council must make potentially unpopular decisions in the best interest of the municipality as a whole

WHAT DOES A MUNICIPALITY DO?

- Protection of persons and property, which includes the management of local policing and firefighting services
- Local transportation, such as management of public bus service, as well as municipal roadway construction and maintenance (winter)
- Planning and development, including municipal zoning and industrial/economic development
- Public utilities, including the management of local sewage systems, water treatment, and electric utilities
- Local social-welfare services, such as management of local health, library and educational facilities, and social assistance services.
- Parks, recreation, and culture, including the development and management of local parks and green spaces, public recreation facilities, as well as local art and cultural programs and events.

CORE vs NON-CORE

Core are those services that once provided you cannot cease to provide, and/or those services essential to living, and/or that permit the operation of the municipality.



If your house needs a new furnace, are you going to the movies?

• 13

ACTIVITY #1

- What is Core vs Non Core for the Town of Cobalt?
- Consider: control, community benefit, what a municipality does that the private industry does not do
- Take 15 minutes
- Present

CORE

- Roads
- Water
- Sewer
- Storm water
- Wetlands
- Solid waste
- Recycling
- Landfill
- Cemetery

- Policing
- Health unit
- DTSSAB
- Planning
- Fire
- Legal
- Building Official
- Assessment
- Clerk

- Administration
- Council support
- IT
- Training
- Emergency management
 - Facilities management
- Physician

NON-CORE

- Hoist Room
- Mining Museum
- Bunker Museum
- Library
- Golden Age Club
- Trailer Park
- Classic Theatre
- Fire Fighter Museum

- Trails
- Airport
- Parks
- Transit
- Fraser
- Community Hall
- Arena

DEMOGRAPHICS

POPULATION 2011 CENSUS

Age Group % 0 to 14 years 17% 15 to 24 years 14% 25 to 49 years 30% 50 to 69 years 30% 70 and older 13%

HOUSING SALES

2014-15 MUNICIPAL RECORDS

Age Group	Purchases	Sellers
35 and younger	79%	9%
36 to 64 years	15%	48%
66 and older	6%	42%

ACTIVITY #2

- Discuss with your group, what demographic should Cobalt be focused on and why and how?
- Review your core and non-core services and list which services are valued by this demographic and which are less valued.
- Consider if whether your chosen demographic would prefer raised taxes or decreases in service levels?
- What services would you decrease?
- Present

PRIORITIZATION HAS NEVER BEEN SO DIFFICULT:::

WHY PRIORITY SETTING?

Failing to plan is planning to fail.

Limited resources means it is even more important to prioritize.

Neither Council as a whole, nor the public, nor staff know the priorities.

UNITED voice, COMBINED efforts, ACHIEVABLE objectives



STEP 1

Inventory

SWOT ANALYSIS

STRENGTHS

PEOPLE HISTORY

TRANSPORTATION

UTILITIES

WATER

SEWER

NATURAL GAS

HIGH SPEED INTERNET

AFFORDABLE LIVING

RECREATION

HOIST ROOM

GOLDEN AGE CLUB

OPPORTUNITIES

CIB

AGENDA

TOURISM

ARTS & CULTURE RETAIL FOCUS

REDEFINE RECREATION

ATTRACT NEW BUSINESSES

DOWNTOWN REVITALIZATION

PHASE II BRANDING AND MARKETING

FOCUS RESOURCES TO ATTRACT TARGET DEMOGRAPHICS

WEAKNESSES

LIMITED GROWTH OPTIONS

JOBS

HIGHLY SUBSIDIZED HISTORIC/CULTURAL SECTOR

PROVINCIAL RED TAPE

HIGH INFRASTRUCTURE OBLIGATIONS

LOW ASSESSMENT

DOWNTOWN NEEDS A FACELIFT

TECHNOLOGY

VACANT COMMERCIAL PROPERTIES

HIGH RESIDENTIAL POPULATION IN DOWNTOWN COMMERCIAL ZONE

THREATS

LOW RESERVES

LACK OF LONG TERM PLANNING

AGING INFRASTRUCTURE

MINE HAZARDS

SHRINKING POPULATION

REDUCTION IN FUNDING SOURCES

INCREASING RESPONSIBILITIES

STEP 2

The Past

LESSONS FROM THE PAST

- Subsidizing grocery store
- Bank co-op
- Mountains of plans built on the notion of attracting 500,000 visitors per year... such an inflated figure and resulted in unrealistic plans
- Sports Clubs
- Volunteer accountability
- Fundraising Heart of Mines
- Outdoor rink
- Chip Stand
- Mini-Putt
- Public subsidies of private industries does not equal sustainable
- Parking tickets, Bylaw not upheld
- Lease agreements
- Property Standards Court fees and judgements against Town
- Restitution Agreements
- Insufficient Project Oversight
- Commercial and residential lots sold with conditions...

STEP 3

Going Forward

AREAS OF CONCERN

- Capital Projects
- Building Inspections
- Planning Zoning Considerations for Building Permits
- Fire Department Fleet Inspections
- Preventative Maintenance Water Treatment Plant, etc.
- Property Standards, Parking, Enforcement
- Energy Plan
- Accessibility Planning
- Long Term Asset Management Planning
- Tax Registrations Properties Vesting with the Town
- Staffing and other resources is not sufficient to deliver existing service requirements

ACTIVITY #3

- Layout the budget
- Take 15 minutes
- Present

STEP 4

Recommendations

REVENUES

Efficiencies

- Making collections more effective and efficient:
 - Tax registration service
 - Notices
 - Multiple payment methods... intro of credit cards!
- Accounting system
 - Implementation ongoing
 - Improved reports, ease of access to information
 - More efficient data entry
- Recommendations
 - IT Project Server, Email, Electronic Filing, Paperless Meetings

Tax

Recommendation: Reserve policy which requires annual contribution

Fees

 Recommendations: fee for fire permit application, fee for notice under property standards, commissioned documents, certificates, non-resident fees

• 29

EXPENDITURES

- More spending on assets take on PROACTIVE approach as opposed to REACTIVE
- The Province considers non-core as discretionary spending. Less spending in non-core areas
- How do we allocate spending to the areas where the most community benefit is generated?

MISSION

Cobalt is a northern community, rich in silver mining history, whose mission is the enhancement of the quality of life for area residents while striving for sustainable growth and development.

OBJECTIVES

- Encourage Sustainable Growth & New Business Development
- 2. Think About Your Assets
- 3. Review Services
- 4. Focus on Finance
- Support the Long-Term Sustainability of Cultural & Historic Assets

1. Encourage Sustainable Growth & New Business Development



.BUSINESS DEVELOPMENT

ACTIONS

- CIP
- Feasibility
- Marketing Plan Phase II
- Economic Development

- CIP creates opportunity to provide incentives (public private cooperation)
- Downtown revitalization
- Address vacancies in commercial properties

2. Think About Your Assets

OBJECTIVE

ASSET MANAGEMENT

ACTIONS

- •COMPREHENSIVE plan roads, water, sewer, bridges, equipment, rolling stock and facilities
- •Meet conditions of Gas Tax, OCIF, SCF
- •Integrate plan into budgeting
- •Implement long-term planning
- $\bullet \text{Divest unnecessary buildings}$

- NOHFC for outstanding asset management plan components
- Up to 90%

3. Review Services

OBJECTIVE

• REVIEW SERVICES

ACTIONS

- •Third party service review aimed at, inventory, analyze, evaluate and prioritize
- •Cut services that do not meet value standards and objectives
- •Seek efficiencies, synergies, reorganize where beneficial
- Make strategic decisions on staffing, expenditures, services and planning

- •Highly recommended by the province
- •Neutral and outside perspective on the Town's business model; opportunity to receive relevant comparative analysis, best practices and recommendations for efficiencies
- •Bird's eye view can be clearer
- •May help when justifying changes to the public

4. Focus on Finance

OBJECTIVE

• FOCUS ON FINANCE

ACTIONS

- •Plan for long term
- Maximize Revenues User Fees & Charges
- Consider Tax Rates Carefully
- Consider investment strategies for optimization of financing
- •Establish firm reserve policy
- Prioritize implementation efficiencies

- Finance performance, maximization of revenues and reserves contribution are increasingly common elements of funding applications.
- HAVE YOU USED THE TOOLS WE GAVE YOU?

5. Support the Long-Term Sustainability of Cultural & Historic Assets



.CULTURAL & HISTORIC ASSETS



- Consolidation
- Specialized staff
- $\bullet Targeted \ support$
- •Lease Agreements
- Encourage sustainability Phase-out Operating Grants
- •Establish Accountability Measures

CONSIDER-ATIONS Funders interested in opportunity to support consolidation and sustainable business model

Recommendations Cont'd: Cultural Sector

ADOPT A NEW MUNICIPAL ROLE:

Create an environment where cultural assets can prosper.

- Municipalities are not experts in running museums or theatres or the likes
- Municipalities manage a wide variety of services and must allow those that can, to do what is necessary.
- Status quo is not sustainable. The lack of sustainability was pointed out in the 90's and again in the mid 00's.
- Fear of losing volunteers cannot drive this decision. Volunteers with the best interest in the long term sustainability of these assets, will support this the long term best interest of assets.
- It is clear that the municipality has an important stake in the stewardship
 of its rich mining history. It is important for many reasons, but to our future,
 tourism is a key component of a thriving business community which
 benefits residents by sharing the burden of cost of municipal services.
- We must consider that our role has helped to maintain these groups, but have they reached the goal of sustainability?

• 38

Recommendations Cont'd: Cultural Sector

- Implementation of recommendations (repeatedly made) under the Historic Mining Camp and various studies since the 90's and 00's
 - Consolidate Boards
 - Direct financial support through singular board overseeing all cultural assets
 - Hire one manager with the necessary skills and expertise to report to the board who's duties include the oversight, strategic management and development, staff and volunteer management, administration, finance, economic development of all cultural assets
 - Phase out municipal financial support over 5 year window as Historic Cobalt Legacy funding is generated
 - Establish strategic relationship to ensure mutual cooperation

WHAT DO THE FUNDERS THINK?

- What have you done with the money we've already given you?
- Conditions are created to make municipalities increasingly accountable.
- Forward thinking!
- Operating grants are funded by the taxpayers... what is the responsibility to ensure it is being well spent?
- Funders want sustainable initiatives... shared services, partnerships.
- Tax cuts mean you have money!
- Max out on alternative revenue options
- Wise expenditures, based on analysis and sound decision making
- Reserves
- Consolidated management and funding of cultural/historical organizations
- The acknowledgement that we need help to restructure and the willingness to work within the parameters set forth, is a stance that garners support

ECONOMIC DEVELOPMENT INITIATIVES

- Create Framework to Attract Businesses
 - CIP will provide incentives for downtown improvement (storefronts)
 - Feasibility study to determine ideal businesses
 - Building marketing plan to attract businesses
- Develop Cobalt as a Tourism Product
 - Consolidation of "package"
- Technology Upgrades
 - Ease of access and security of information, administrative efficiency
- Asset Management Plan Facilities
- Hoist Room Accessibility/Retrofit (Trillium)
- Service Review RED